

The Premier Conference on

ISLAMIC BANKING & FINANCE

*Key Success Tools and Strategies
for the 21st Century*

9 - 10 April 2001, Hotel Nikko, Kuala Lumpur, Malaysia

Vital Issues to be Addressed:

- Global Trends and Outlook of Islamic Banking and Finance
- Islamic Banking and Finance in Labuan IOFC
- Strategic Risk Management with Financial Derivatives in Islamic Financing
- Practical Considerations in Islamic Project Financing
- Advantages of Islamic Banking in Project Finance
- e-Age Technologies in Islamic Banking
- Management of Risk Factors in Islamic Project Finance
- Latest Developments in Islamic Insurance / Takaful
- Evaluating and Rating Islamic Based Financial Instruments
- Marketing of Islamic Financial Products and Services
- Retail Islamic Financial Products in a Western World
- Equity Financing viz-a-viz Debt Financing in Islamic Project Financing: Shari'ah and Legal Issues, Instruments and Prospects

**Leading
Presenters From
MALAYSIA,
BAHRAIN, KUWAIT,
INDIA and the
UNITED KINGDOM
Include:**

- **Abdelhak El-Kafsi**
Managing Director
**Islamic Finance
Consultants (IFC)**, Bahrain
- **Hafedh Maamouri**
Consultant, Partner with
**Islamic Finance Consultants
(IFC)**, Bahrain
- **Tariq Al-Rifai**, Partner
The International Investor,
Kuwait
- **Danial Mah Abdullah**
Director, Banking &
Marketing Department
**Labuan Offshore Financial
Services Authority**
- **Meor Amri Bin Meor Ayob**
Head of Islamic Debt &
Transportation
Rating Agency Malaysia
- **Dato Dr. Kamaruddin Sharif**
Principal Officer / General
Manager
Takaful Nasional
- **Assoc. Prof. Dr. Mohd
Daud Bakar**
Dean, Centre for
Postgraduate Studies
**International Islamic
University**
- **Wan Haslan Wan Hassan**
Head, Finance and
Corporate Affairs
Marditech Corporation
- **Azmi Mohd Ali**
Partner
Azmi & Associates
- **Warren Edwardes**
Head of Treasury &
Capital Markets Sales
KBC Bank NV, London
- **Girish G. Vaidya**
Senior Vice President and
Head, Banking Business Unit
Infosys Technologies, India
- **Mohamed Ismail
Mohamed Shariff**
Principal Partner
Mohamed Ismail & Co

Organised by:

**The Asia
BUSINESS
FORUM**

www.abf-asia.com

Endorsed by:



Institute of Islamic
Banking and Insurance

Special Discount of 10% to the members of Institute of Islamic Banking & Insurance

Official Publication:

**MALAYSIAN
BUSINESS**

“Malaysia has been chosen to lead the way in creating an international Islamic financial market (IIFM) by developing a framework for a market management center”

The Edge Daily, 6th January 2001

The growth and popularity of Islamic banking and finance in the financial world is undeniably evident. The recognition and use of Islamic financing for various corporate projects by organisations locally and internationally is becoming increasingly widespread. With Malaysia as the epicentre, the Southeastern Asian region has pushed the farthest in fashioning Islamic solutions for its customers.

With the vast opportunities for Islamic banking and finance in the corporate marketplace in mind, the Asia Business Forum is proud to present this critical **2-Day Conference on Islamic Banking and Finance**. This conference will equip you with effective tools and strategies to successfully leverage Islamic banking and finance in your organisation. You will obtain in-depth analysis on a broad spectrum of issues pertaining to Islamic banking and finance.

A panel of leading local and international presenters in this field has been specially gathered for this premier conference.

Come and tap into the expertise of *Tariq Al-Rifai, Partner of The International Investor, Kuwait* and *Warren Edwardes, Head of Treasury and Capital Markets Sales, KBC Bank NV, London*. They will unravel the latest strategies and developments of marketing Islamic financial products and services, as well as offer halal solutions for the retail of Islamic financial products in a Western world.

You will discover the advantages of Islamic Banking in project finance and better grasp the Shariah and risk management factors from prominent leaders in the field from Bahrain who have vast experience in these areas. The key speakers from Bahrain include *Abdelhak El-Kafsi Managing Director of Islamic Finance Consultants (IFC)* and *Hafedh Maamouri, Consultant/Partner with Islamic Finance Consultants (IFC)*.

Another key practitioner, *Girish G. Vaidya, Senior Vice President and Head, Banking Business Unit, Infosys Technologies, India*, will offer vital insights on how to leverage e-Age technologies in Islamic banking.

With Labuan set to become Southeast Asia's Islamic financial centre, come and hear *Danial Mah Abdullah, Director of Banking & Marketing, Labuan Offshore Financial Services Authority*, expound on the role and latest developments of this new player on the global International Offshore Financial Centre scene.

The other local leaders in the field of Islamic banking and finance include *Meor Amri Bin Meor Ayob, Head of Islamic Debt and Transportation, Rating Agency Malaysia*, *Dato Dr. Kamaruddin Sharif, Principal Officer / General Manager, Takaful Nasional*, *Assoc. Prof. Dr. Mohd Daud Bakar, Dean, Centre for Postgraduate Studies, International Islamic University*, *Azmi Mohd Ali, Partner, Azmi & Associates*, and *Wan Haslan Wan Hassan, Head of Finance and Corporate Affairs, Marditech Corporation*. These vastly knowledgeable and experienced speakers will take you through the various vital issues on Islamic banking and finance such as, the rating and evaluating of Islamic based financial instruments, latest developments in Takaful, equity vs. debt financing and practical considerations in Islamic project financing, as well as risk management with financial derivatives in Islamic financing.

PLUS: Obtain answers to questions you may have on the global trends, outlook and future of Islamic banking and finance in this interactive panel discussion featuring speakers of the day ~ Moderated by *Mohamed Ismail Mohamed Shariff, Principal Partner, Mohamed Ismail & Co*

Attend this conference to stay abreast with the challenges and developments in Islamic banking and finance. Come and reap the extensive networking benefits of comparing and sharing experiences with your peers as well as the distinguished panel of local and foreign speakers. This is an un-missable opportunity to tap into the expertise available at the conference and have your questions answered!

KEY BENEFITS OF ATTENDING

- **Discover** the advantages of Islamic banking in project finance and the methods of funding Islamic project finance
- **Grasp** the Shariah issues and risk factors in Islamic project finance and how to manage these such risks
- **Unravel** the latest strategies and developments in the marketing of Islamic financial products and services
- **Understand** the role of Labuan International Offshore Financial Centre (IOFC) in Islamic Banking and Finance
- **Maximise** e-Age technologies in Islamic banking
- **Learn** how to evaluate and rate Islamic based financial instruments
- **Explore** the latest developments in Islamic Insurance / Takaful
- **Analyse** the Shariah and legal issues, instruments and prospects of equity financing viz-a-viz debt financing
- **Ascertain** the strategic issues for consideration in risk management with financial derivatives in Islamic financing in Islamic project financing
- **Examine** the critical issues and practical considerations in Islamic project financing
- **Find out** the opportunities, challenges and effective halal solutions in retailing Islamic financial products in a Western world
- **An unbeatable networking opportunity** to compare and share experiences with key practitioners and leaders from Asia, Europe and the Middle East
- **Have your questions answered and obtain professional advice available from local and international leaders in the field!**

WHO SHOULD ATTEND

- Chief Executive Officers / Managing Directors / General Managers
- Heads of Islamic Banking / Islamic Finance / Islamic Insurance
- Heads of Global Islamic Finance
- Finance Directors / Treasurers
- Business Development Directors
- Regional / International Marketing Directors
- Corporate Lenders and Borrowers
- Auditors and Tax Advisors
- Regulators and Government Officials
- Corporate Legal Counsels, Shariah Consultants and Advocates & Solicitors

DON'T DELAY! REGISTER TODAY!!
FAX (603) 245 3369 or CALL (603) 245 3299

REGISTRATION FORM

ISLAMIC BANKING AND FINANCE
9 - 10 April 2001, Hotel Nikko * Kuala Lumpur

- Yes! Please register the following delegate(s) for this event
- I claim 10% discount as a member of *Institute of Islamic Banking & Insurance*. Membership no. _____
(please fax us your membership card)

- I am interested in Sponsorship Opportunities
- I am unable to attend but please put me on your mailing list

The fee includes lunch, refreshments and conference documentation.

Name:(Dr/Mr/Mrs/Ms): _____

Title: _____

Name:(Dr/Mr/Mrs/Ms): _____

Title: _____

Name (Dr/Mr/Mrs/Ms): _____

Title: _____

Approving Manager: _____

Title: _____

Company: _____

Address: _____

Email: _____

Tel: _____ Fax: _____

Nature of Business _____

(Please photocopy for more delegates)

Method of payment:-

- Please cross cheque or bank draft payable to: **ASIA BUSINESS FORUM SDN BHD** and mail the payment together with this registration to 86 Jalan Raja Chulan, 8th Floor, 809 Wisma Lim Foo Yong, KL 50200, Kuala Lumpur.
Enclosed is our cheque/ draft for US\$ _____

IMPORTANT NOTICE:

Due to the provisions of the DIRECT SALES ACT 1993, the registration form herein shall only be used by **body corporate**. Since Asia Business Forum Sdn Bhd is unable to accept registration by mail from any individual, all individuals and applicants who are not body corporate and who wish to attend are requested to register themselves at 86 Jalan Raja Chulan, 8th Floor, 809, Wisma Lim Foo Yong, 50200 Kuala Lumpur, Malaysia or call (603) 245 3299 for registration procedure.

FOR OFFICIAL USE

FEE RECEIVED	ADMISSION FORM SENT 9124M
A B C D E F G H I J K L M N O P Q R S T U V W X Y Z EQ	

Copyrights @ January 2001

2 EASY WAYS TO REGISTER OR ENQUIRE



Mail

Malaysia: Lydia
809, Wisma Lim Foo Yong
86 Jalan Raja Chulan
KL 50200, Malaysia



Fax

(603) 245 3369

ALSO, ENQUIRIES



Phone

(603) 245 3299

CONFERENCE REGISTRATION INFORMATION

CONFERENCE FEE

Your investment for attending this Event is:

	Early Bird Fee (If payment & registration are received by 9 March 2001)	Regular Fee (Payment after 9 March 2001)
2-Day Conference	US\$1,295	US\$1,395

Group Discount: Enjoy a group discount of 10% for 3 or more delegates from the same organisation and of the same billing source.

Important Notice:

Payment is required with registration and must be received prior to the conference to guarantee your place. Walk-in delegates with payment will only be admitted on the basis of space availability at the conference and with immediate full payment.

CANCELLATIONS & TRANSFERS

If you are unable to attend, a substitute delegate is welcome at no extra charge. Please provide the name and the title of the substitute delegate at least 2 days prior to the Conference. A full refund less 10% administrative charge will be made for cancellation received in writing by **19 March 2001**. A complete set of conference documentation and a 50% refund will be given for cancellation received by **29 March 2001**. Regrettably, no refund can be made for cancellation received after **29 March 2001**. A complete set of documentation will however be sent to you.

The organiser reserves the right to make any amendments and/or changes if warranted by circumstances beyond its control.

CONFERENCE VENUE & ACCOMMODATION INFORMATION

Hotel Nikko, Kuala Lumpur, 165 Jalan Ampang

50450 Kuala Lumpur, Malaysia

Tel : (603) 2161 1111 (ext 7010) Fax: (603) 2710 8067

Attn: Ms Tanya Lim, Assistant Sales Manager

For reservations, please make your bookings directly with the hotel. To enjoy the special room rates, please quote Asia Business Forum's conference on "**Islamic Banking and Finance**". Hotel bills are to be settled by delegates directly with the hotel. Hotel reservations and travel arrangements are the responsibility of the registrant.

INCORRECT MAILING INFORMATION

It is possible that you may receive multiple mailings of this event or incorrect company details on the labels, for which we apologise. If this happens, please let us know so that we can update our database immediately. If you do not wish to have your name on our mailing list, please let us know and we will remove it from our listing.

ABOUT THE ORGANISER

The Asia Business Forum is founded solely to focus on facilitating access to the direct experience and advice of leading executives in the private and public sectors in Asia. The Asia Business Forum strives to be a positive, significant influence in the region, contributing to a free enterprise society and to the advancement of individual responsibility and success.

Visit us at : <http://www.abf-asia.com>

Successful Strategies and Tools to Gain Competitiveness

DAY ONE: Monday, 9 April 2001

- 8.15 Registration and Morning Coffee
- 9.00 Chairperson's Opening Remarks
Hafedh Maamouri
Consultant
Partner with Islamic Finance Consultants (IFC), Bahrain
- 9.15 **Islamic Banking and Finance in Labuan IOFC**
- The missing link in the global Islamic financial system
 - Liquidity management and trading of Islamic financial instruments
 - Greater cooperative framework by Labuan International Offshore Finance Centre (IOFC)
 - The concept of Money Market
- Danial Mah Abdullah**
Director, Banking & Marketing Department
Labuan Offshore Financial Services Authority
- 10.10 Morning Refreshment
- 10.30 **Equity Financing viz-a-viz Debt Financing in Islamic Project Financing: Shari'ah and Legal Issues, Instruments and Prospects**
- Project financing in classical Islamic law theory and practice
 - Features of equity financing viz-a-viz debt financing in project financing
 - Modern concept of project financing and contemporary instruments
 - Shari'ah and legal issues of project financing
 - Innovative instruments of Islamic project financing and prospects
- Assoc. Prof. Dr. Mohd Daud Bakar**
Dean, Centre for Postgraduate Studies
International Islamic University
- 11.20 **Management of Risk Factors in Islamic Project Finance**
- Risks in Ijara Wa-Iqtina
 - Risks in Istisna'a
 - Documentation risks
 - Shariah Issues
- Hafedh Maamouri**
Consultant
Partner with Islamic Finance Consultants (IFC), Bahrain
- 12.10 Lunch

- 1.30 **Practical Considerations in Islamic Project Financing**
- Principles and various modes of Islamic project financing
 - The pros and cons of Islamic project financing
 - Applications of Islamic financing
 - Motivations, risks and rewards of interest-free financing
 - Integrating Islamic and conventional financing package
- Azmi Mohd Ali**
Partner
Azmi & Associates
- 2.20 **Evaluating and Rating Islamic Based Financial Instruments**
- Rating conventional vs. Islamic debt securities
 - Rating for differing financing modes of Islamic instruments
 - Factors affecting credit quality and lessons learned
 - Strategies for achieving maximum credit rating
- Meor Amri Bin Meor Ayob**
Head, Islamic Debt & Transportation
Rating Agency Malaysia
- 3.10 Afternoon Refreshment
- 3.30 **Marketing of Islamic Financial Products and Services**
- Recent developments and trends in marketing Islamic products
 - Targeting new markets and Islamic clients
 - Collaboration between Islamic bankers and conventional bankers in bringing Islamic products to the mass-market
 - Building a global distribution capability
 - Developing innovative solutions to serve the growing sophistication of the market
- Tariq Al-Rifai**
Partner
The International Investor, Kuwait
- 4.20 **Venture Capital as an Islamic Investment Opportunity**
- Overview of venture capital opportunities and growth
 - Developments of Islamic based venture financing
 - Major challenges and hurdles in Islamic venture capital
 - Key success strategies in growing and promoting Islamic venture capital funding
- Speaker to be announced*
- 5.10 End of Day One

DON'T DELAY! REGISTER TODAY!! FAX (603) 245 3369 or CALL (603) 245 3299

Competitive Advantage in Islamic Banking and Finance

DAY TWO: Tuesday, 10 April 2001

- 9.00 Chairperson's Opening Remarks
Abdelhak El-Kafsi
Managing Director
Islamic Finance Consultants (IFC), Bahrain
- 9.15 **Advantages of Islamic Banking in Project Finance**
- Comparison between Conventional and Islamic Project Finance
 - Balance sheet impact on all parties
 - Funding of an Islamic Project Finance
- Abdelhak El-Kafsi**
Managing Director
Islamic Finance Consultants (IFC), Bahrain
- 10.15 Morning Refreshment
- 10.35 **Risk Management with Financial Derivatives in Islamic Financing: A Strategic Consideration**
- Introduction to financial derivatives
 - Islamic viewpoint and Syariah conditions for financial derivatives
 - Islamic financing products with financial derivative characteristics
 - Issues for consideration
- Wan Haslan Wan Hassan**
Head, Finance and Corporate Affairs
Marditech Corporation
- 11.30 **e-Age Technologies in Islamic Banking**
- Introduction: Islamic banking and e-enabling banking technologies
 - Internet banking - retail and corporate segments
 - Electronic bill presentment and payment
- Girish G. Vaidya**
Senior Vice President and Head, Banking Business Unit
Infosys Technologies, India
- 12.30 Lunch
- 2.00 **Latest Developments in Islamic Insurance / Takaful**
- Basic principles and fundamentals of Takaful
 - The role of Takaful within the interest free economic system
 - Takaful as a vehicle for savings promotion and capital mobilisation

- Takaful as part of risk management tools

Dato Dr. Kamaruddin Sharif

Principal Officer / General Manager

Takaful Nasional

2.50 Retail Islamic Financial Products in a Western World

- Competing haram retail financial products
- Target market - mainly high net worth investors
- Advantages and disadvantages
- Some halal solutions
- A retail Islamic product planned by KBC Bank NV

Warren Edwardes

Head of Treasury & Capital Markets Sales

KBC Bank NV, London

3.50 Afternoon Refreshment

4.10 Panel Discussion Global Trends and Outlook of Islamic Banking and Finance

- Overview of current trends and developments in Islamic banking and finance locally and abroad
- Key developments in global Islamic financial systems
- The need to develop instruments and institutional frameworks for Islamic financial markets
- Challenges and opportunities of technology in developing the Islamic financial markets
- The potential of strategic alliances in promoting the growth of Islamic financial systems and markets in an increasingly borderless world
- Looking ahead for Islamic Finance

Moderated by:

Mohamed Ismail Mohamed Shariff

Principal Partner, Mohamed Ismail & Co

Panelists:

Warren Edwardes

Head of Treasury & Capital Markets Sales

KBC Bank NV, London

Wan Haslan Wan Hassan

Head, Finance and Corporate Affairs

Marditech Corporation

Abdelhak El-Kafsi

Managing Director

Islamic Finance Consultants (IFC), Bahrain

5.00 End of Conference

DON'T DELAY! REGISTER TODAY!! FAX (603) 245 3369 or CALL (603) 245 3299