

*Held Under The Patronage Of*

**His Highness General Sheikh**

**Mohammed bin Rashid Al Maktoum**

*Crown Prince Of Dubai And UAE Minister Of Defence.*

# The International Islamic Finance Forum

Dusit Hotel, Dubai, United Arab Emirates

17th to 19th March, 2002

**Participating Companies:**

- ABC International Bank Islamic Asset Management
- Accounting and Auditing Association for Islamic Financial Institutions
- Albaraka & The International Investor
- Al-Rajhi Bank
- ANZ Investment Bank
- Assad Investment Management
- Bakheet Financial Advisors
- Bank Al Jazira
- Barclays Capital
- Brown Brothers Harriman
- Capital Intelligence
- Columbia University
- Delphi Risk Management
- Dow Jones Islamic
- Financial Times
- Goldman Sachs
- Gulf Finance House
- Harvard Business School
- HSBC
- iHilal Financial Services
- Institute of Islamic Banking and Insurance
- International Islamic University
- Islamic Banker
- Islamic Fiqh Academy
- Islamic Investment University
- IslamiQ.com
- J P Morgan
- King Abdulaziz University
- King & Spalding
- Kuwait Finance House
- National Bank of Sharjah
- National Commercial Bank
- Oasis Ventures Ltd
- PricewaterhouseCoopers
- Rice University
- Samba Capital Management International
- Saudi National Commercial Bank Securities
- Tradescape
- UBS Warburg
- United Bank of Kuwait
- University of Durham
- Wafra Investment Advisory Services

Global And Regional Perspectives On A Unique Financial Industry Which Spans 75 Countries And Is Growing 15% Annually

Share In The Remarkable Dynamism Of A

**US\$200 Billion**

Islamic Investment And Financial Management Market

AND

Discover The Latest Trends In The World's Fastest Growing Financial Sector

## Examine New Frontiers In Islamic

- Capital Markets
- Innovative Equity Funds & Marketing
- Internet Commerce
- Regulatory Frameworks
- Virtual Finance
- International Financial Engineering
- Retail And Commercial Banking
- Retail And Commercial Banking
- Home Financing
- Money Markets
- Structuring Of Mega-Deals
- Liquidity And Risk Security
- Private Equity
- Takaful

## SPECIAL CONCESSIONARY RATES FOR ACADEMICS AND SCHOLARS!

**PLUS!**

Awards For The Best Western Institution Contribution To Islamic Finance And New Voices In Islamic Finance

**In Association With:**

**DOW JONES**  
*Indexes*

**iHilal.com**  
Islamic Wealth Creation

**Official Publications:**

**AME Info**  
The ultimate Middle East business resource

**AP** Associated Press

**BANKER**  
MIDDLE EAST

**BARRON'S**

**DOW JONES**  
*Newswires*  
News to profit by.

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**THE WALL STREET JOURNAL EUROPE.**  
EUROPE'S INTERNATIONAL BUSINESS DAILY

## DAY ONE

Sunday, 17 March 2002

08.00 Registration And Morning Refreshments

09.00 Moderator's Welcome And Opening Remarks

09.30 - 14.00

### The CEO Summit

#### Strategic Issues And New Challenges For Islamic Finance

The Islamic financial world is growing at a rapid pace because of its value-orientated ethos. But the industry is facing stiff competition.

To compete successfully and globally against the conventional giants, Islamic institutions must continue to innovate, streamline and consolidate their operations. Technology is playing a crucial role by getting closer to customers and anticipating their needs.

During this unique CEO Summit industry experts will examine various current issues including:

- Risk management
- Liquidity
- Promoting greater mobilisation and investment of resources

The Islamic finance industry also faces difficult and complex challenges:

- How should Islamic money and stock markets be organised and regulated?
- Can speculation be defined in an Islamic framework?
- What about Islamic forms of hedging, options and derivatives?

Our distinguished panel of experts in the dynamic Islamic financial industry will tackle these and other challenging topics.

### The Panel

- **Adnan Al Bahar** Vice Chairman and Managing Director Albaraka & The International Investor Kuwait
- **Beshr Burhan Bakheet** Managing Partner Bakheet Financial Advisors KSA
- **Tariq Husain** Director and Head of Global Islamic Finance ANZ Investment Bank UK
- **Esam Y. Janahi** CEO Gulf Finance House Bahrain
- **Jassar Al Jassar** General Manager Kuwait Finance House Kuwait
- **Ramzi Abu-Khadra** CEO iHilal Financial UAE
- **Richard P. Keigher** Managing Director and Chief Investment Officer Samba Capital Management International UK
- **Iqbal Khan** Managing Director and Head of Global Finance Amanah Finance (HSBC) UAE
- **Abdullahi Shayif** General Manager National Commercial Bank KSA
- **Abdullah Sulaiman Al Rajhi** Managing Director Al-Rajhi Bank KSA
- **Duncan Smith** CEO and Managing Director ABC International Bank Islamic Asset Management UK

Your Summit Moderator will be a **David Moran** President of Dow Jones Indexes

Please note: There will be breaks for coffee at appropriate times in the proceedings. The CEO Summit will conclude with luncheon for delegates and speakers.

19.30

### Gala Dinner

Presentation of the Awards for The Best Western Institution Contribution to Islamic Finance and New Voices in Islamic Finance.

## DAY TWO

Monday, 18 March 2002

08.00 Morning Refreshments

08.30 Chairman's Opening Remarks

Your Chairman: **Warren Edwardes** Chief Executive Officer Delphi Risk Management, a financial product innovation and risk management consultancy, London UK.

Mr Edwardes is the author of the best-selling *Key Financial Instruments: Understanding and Innovating in the World of Derivatives* (Financial Times Prentice Hall) which includes a chapter on Islamic Banking. Mr Edwardes is a Fellow of the Institute of Islamic Banking and Insurance.

08.45 Keynote Address

The Role, Relevance, Challenges And Outlook For The Islamic Finance Industry  
**Iqbal Khan** Managing Director and Head of Global Finance Amanah Finance (HSBC) UAE

09.30 Transparency And Accountability

- Islamic Equity Benchmark Indexes  
The Dow Jones Islamic Market Index; The FTSE Islamic Index  
**Rushdi Siddiqui** Director Dow Jones Islamic USA; FTSE UK
- Islamic Fund Rating/Ranking (peer review)  
**Failaka.com** USA
- Rating Of Islamic Banks And Instruments  
**Muhammad Shabbir** Capital Intelligence Cyprus

10.15 Morning Coffee

10.30 Islamic Equity/Leasing Funds: Investment Objectives And Marketing

- Marketing in the KSA and Gulf.  
**Fred Crawford** Saudi National Commercial Bank Securities UK
- The First Islamic Index Fund.  
**Tony Cook** Brown Brothers Harriman USA
- Marketing and fund Shari'ah management issues.  
**John Bauer** Director of Marketing SAMBA Capital Management International UK
- An Islamic Balanced Fund. **Albaraka & The International Investor** Kuwait and KSA

- Islamic Leasing Fund, **Wafra Investment Advisory Services** USA
- The Islamic "Dogs of Dow."  
**Scott Valpey** Azzad Asset Management USA

11.15 Shari'ah Supervisory Boards And Modern Islamic Finance Invitation Panel

- Is harmonization of Shari'ah rules possible?  
**Justice Mohammad Taqi Usmani** Islamic Fiqh Academy KSA
- Pluralism of fatwas: bridging the differences and disagreements.  
**Dr Mohd. Daud Bakar** International Islamic University, Malaysia
- Islamic futures, options, derivatives.  
**Dr Mohamed Elgari** King Abdulaziz University, KSA
- Role of Islamic Fiqh.  
**Dr Abdul Sattar Abu Ghuddah** Islamic Fiqh Academy, KSA
- Non-Muslim experts as advisors to Shari'ah Boards; potential conflict of interest in serving on multiple boards; how many Shari'ah board meetings in a year?  
**Yusuf Talal DeLorenzo** Leading Shari'ah Scholar In North America

12.00 The Role Of Islamic Venture Capital, Private Equity And Private Banking

- Private equity investing and the Islamic approach.  
**Marwan Ahmad Al-Bawardi** Oasis Ventures Ltd., UAE  
Islamic venture capital deal flow in the US  
**J.P. Morgan, USA**
- Islamic private equity - establishing acquisition parameters.  
**Albaraka & The International Investor, Kuwait and KSA**

12.45 Luncheon For Delegates And Speakers



#### 14.00 Islamic Financial Empowerment

Since the 7th century, religious scholars have interpreted Islamic law to establish acceptable business practices and investment guidelines. Now those tenets are on the Internet.

- On-line trading and fund supermarket  
**Ramzi Abu-Khadra** CEO **iHilal.com, UAE**  
**Dr Hasnita Hashim** CEO **IslamiQ.com UK**
- Folios  
**Thomas Tellner** Financial Consultant on SEC issues  
**USA**
- Islamic Shareholder Activism: What are the issues in non-Muslim and Muslim country companies?  
**Rushdi Siddiqui**  
**Dow Jones Islamic Indexes USA**

#### 15.00 Women In Islamic Finance

- **Dr Hasnita Hashim** CEO **IslamiQ.com UK**
- **Saleha Lahiani-Dao** Head of Global Islamic Banking **Barclays Capital UK**
- **Gohar Bilal** Structured Corporate Finance **United Bank of Kuwait UK**

#### 15.45 Afternoon Refreshments

#### 16.00 Islamic Finance And Regulators

- Western regulatory concerns about Islamic banks  
**Mahmoud El-Gamal**  
**Rice University USA**
- Credible regulation and best practice.  
**Muhammad Shabbir**  
**Capital Intelligence Cyprus**

#### 16.45 Close of Day Two



*"There is always a flight to quality in times of uncertainty. But even before September 11, 2001 globally branded and rated financial institutions were increasingly providing Islamic finance directly or in partnership with regional distributors. Just as Internet-only banks soon faced competition from conventional banks, so also will Islamic banks."*

**Warren Edwardes, CEO**  
**Delphi Risk Management**

### DAY THREE

Tuesday, 19 March 2002

#### 08.30 Morning Refreshments

#### 09.00 Chairman's Remarks

Your Chairman: **Rushdi Siddiqui** Director  
**Islamic Index Group Dow Jones Indexes**

Rushdi Siddiqui is the creator of the Dow Jones Islamic Indexes and responsible for additional asset classes. He was a professor at the Dow Jones University for Principles of Islamic Investing and was previously Vice President of a Wall Street investment bank, marketing officer for a commercial bank and founder of a consulting firm. He was responsible for the launch of the first Muslim credit card in the US. Mr Siddiqui was also a lecturer at New York University's School of Professional Education teaching Privatisation and Economic Reform.

#### 09.10 Demand Based Islamic Products

- Islamic mortgages, including refinancing  
**Iqbal Khan**  
**Amanah Finance (HSBC) UK**
- Emergence of Takaful and synergy with Islamic financing  
**Omar Fisher Clark** Corporate Business Development, Takaful Taawuni  
**Bank Al Jazira KSA**
- Islamic Debit/Credit Cards

#### 10.00 Muslim Stock Exchanges And The Possibility Of A Single Exchange

- Index Provider's Methodology
- Arab Stock Exchange Review.  
**Beshr Burhan Bakheet** Managing Partner  
**Bakheet Financial Advisors KSA**
- Electronic Communication Network  
**Omar Amanat** CEO  
**Tradescape USA**
- Reuters and DJ Newswires

#### 11.00 Morning Coffee

#### 11.15 Converting To Islamic Banking

How the National Bank of Sharjah (Masrif Al Watani) is facing the unique challenges presented by making the transition from a conventional to an Islamic bank.

**National Bank of Sharjah UAE**

#### 12.00 Role Of Western Institution's With Islamic Windows

- Law firms with global Islamic practice  
**Mike McMillan** Partner  
**King & Spalding USA**
- Accounting firms (forensic accounting and standards)  
**Ashruff Jamall** Director  
**PricewaterhouseCoopers UAE**
- Fund/asset management  
**Rockefeller USA**
- Conventional banks with Islamic windows  
**Barclays, ANZ, HSBC, UK and UAE**

#### 13.00 Luncheon For Delegates And Speakers

#### 14.15 Academic Invitation Panel

- The need for more risk taking products  
**Professor Rodney Wilson**  
Centre for Middle East and Islamic Studies, **University of Durham UK**
- Updating our understanding of Shari'ah rules  
**Mahmoud El-Gamal** Professor Islamic Economics, Finance and Management,  
**Rice University USA**
- The role of the Harvard University Islamic Finance Information Program in the development of Islamic finances  
**Professor Sam Hayes**  
**Harvard Business School USA**
- Legal issues: The Malaysia case  
**Dr Mohd. Daud Bakar**  
**International Islamic University Malaysia**

#### 15.15 Media Coverage Of Islamic Finance

- **Muazzam Ali** Chairman  
**Institute of Islamic Banking and Insurance UK**
- **DJ Newswires**
- **Farhan Bokhari**  
**Financial Times Pakistan**
- **Mushtak Parker** Publisher  
**Islamic Banker UK**

#### 15.45 Afternoon Refreshments

#### 16.00 Innovative Islamic Instruments

- **Risk issues and liquidity management**  
A checklist of 50 risk issues applicable to both conventional and Islamic banking - with particular reference to liquidity management - in the absence of a developed Islamic money market.  
**Warren Edwardes** Chief Executive Officer  
**Delphi Risk Management UK**
- **Over the horizon - future Islamic products**  
**Tariq Husain**, Director and Head of Global Islamic Finance  
**ANZ Investment Bank UK**
- Islamic money market and index linked CDs  
**Thomas R. Gainor** Attorney  
**USA**
- Islamic Capital Markets  
**Ismail Dadabhoy** Executive Director of Islamic Finance  
**UBS Warburg USA**
- Filling product gaps in Islamic finance  
**Gohar Bilal**  
Structured Corporate Finance, **United Bank of Kuwait UK**

#### 17.00 Close Of Conference

*"Once you give Muslim investors a choice, the decision becomes straightforward. As committed Muslims, they will always go for the Islamic product."*

**Ismail Dadabhoy**  
Executive Director of Islamic Finance  
**UBS Warburg**

*"The Islamic banking industry has grown phenomenally since its emergence less than 30 years ago and it is well-positioned for double-digit annual growth rates for the next 15 to 20 years."*

**Khalid Abdulla Janahi, CEO**  
**Dar Al-Maal Al-Islami Group**

Instrument	Yield	Price	Change
3-Month T-Bill	1.25%	100.00	0.00
6-Month T-Bill	1.50%	100.00	0.00
1-Year T-Bill	1.75%	100.00	0.00
2-Year T-Bill	2.00%	100.00	0.00
3-Year T-Bill	2.25%	100.00	0.00
5-Year T-Bill	2.50%	100.00	0.00
10-Year T-Bill	3.00%	100.00	0.00
30-Year T-Bill	4.00%	100.00	0.00
1-Month CD	1.00%	100.00	0.00
3-Month CD	1.25%	100.00	0.00
6-Month CD	1.50%	100.00	0.00
1-Year CD	1.75%	100.00	0.00
2-Year CD	2.00%	100.00	0.00
3-Year CD	2.25%	100.00	0.00
5-Year CD	2.50%	100.00	0.00
10-Year CD	3.00%	100.00	0.00
30-Year CD	4.00%	100.00	0.00

## The Essential Business-To-Business Islamic Finance Forum

The dynamic Islamic investment and financial management market is growing at the rate of 15% per annum, currently operates in approaching 75 countries and accounts for around US\$200 billion.

Competing with a monolithic conventional industry, professionals in Islamic financing must streamline procedures, develop new and innovative products and maintain leading edge technology. Only by keeping pace with a fast growing, modern market can Islamic institutions and instrument providers ensure they stay ahead and thrive.

Islamic finance is a global industry and IIR, in association with Dow Jones Indexes and iHilal, have put together a distinguished Forum of pioneering international policy makers and business leaders to bring you the latest trends in the world's fastest growing financial sector.

For a global perspective and forward-thinking solutions to philosophical concerns, the International Islamic Finance Forum is the essential business-to-business conference and the first of its type in the region.



*"The scale of the Islamic banking system won't become attractive until the Islamic banks move more quickly to take opportunities in the market. In this day and age, if you can't turn around a transaction in two or three months, you're slow."*

**Mahmoud Difrway**, ME Managing Director,  
Chase Manhattan

*"Islamic investors are as sophisticated as any other. As an investment animal they are no different. They want a good return."*

**Mushtak Parker**, Editor  
Islamic Banker

### Who Should Attend:

This leading-edge business-to-business conference is for experienced Islamic finance practitioners as well as new entrants to the field, both internationally and regionally.

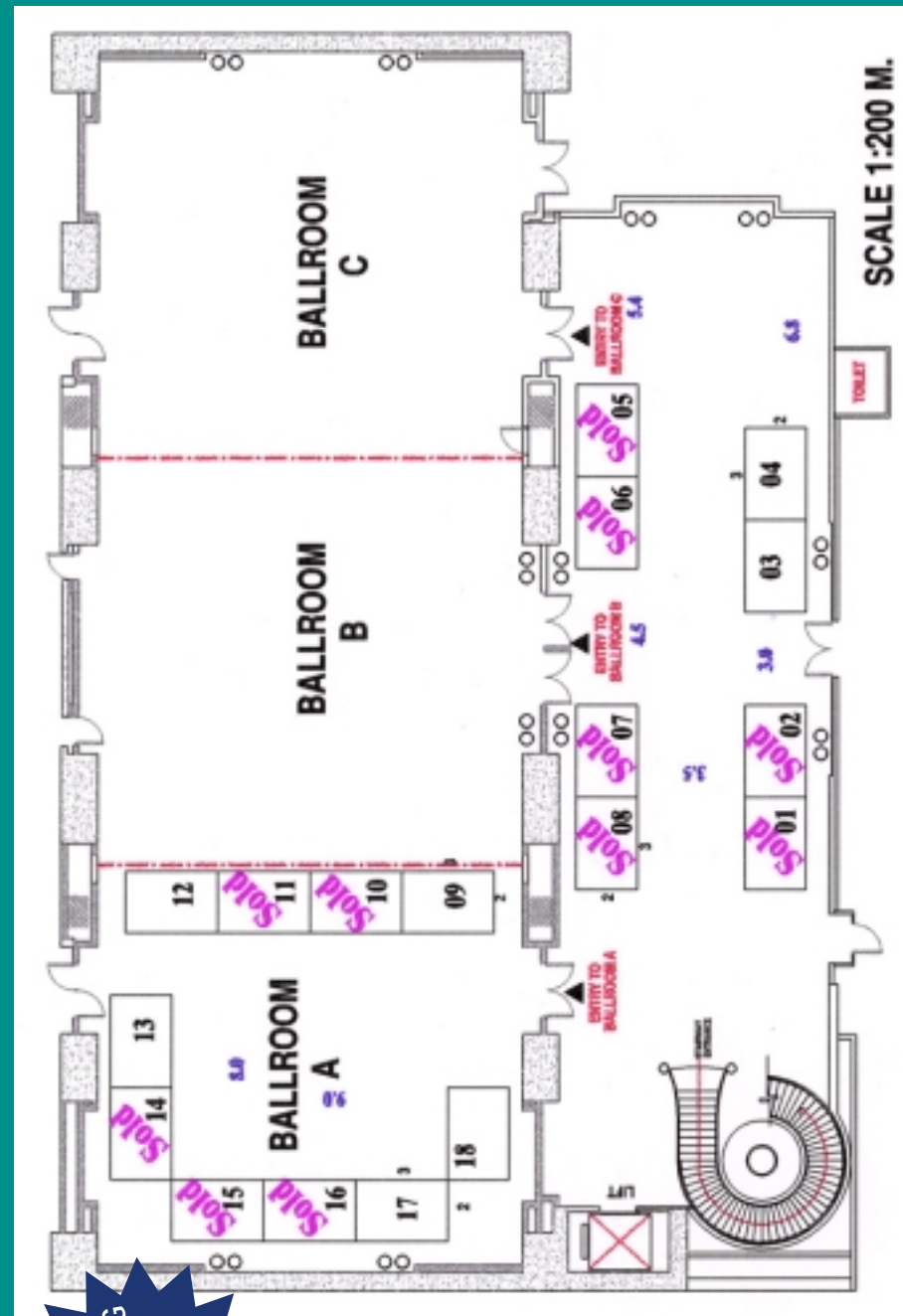
The International Islamic Finance Forum is designed to present an unprecedented networking opportunity for both delegates and conference speakers alike.

The Forum has been devised for individuals and institutions involved in all aspects of Islamic finance, including those that create and market Islamic products as well as professionals dealing with Islamic financial institutions.

- Investment advisors
- Retail and private bankers
- Senior finance and strategy executives
- Analysts
- Fund managers
- Brokers
- Corporate financiers
- Venture capitalists
- Compliance and regulatory officers
- Legal advisers
- Accountants and auditors
- Insurance experts
- Emerging market specialists
- International bankers
- Project financiers
- Finance industry IT and back office suppliers

*"There is a growing worldwide demand for Shari'ah compliant investment products and services. And banks not offering Islamic financial services and solutions in the Middle East will face the risk of losing their customer base."*

**Ramzi Abu Khadra** CEO  
iHilal Financial Services



### Promotional Opportunities

Whether you are a well established player in the market or are looking to break into the industry, The International Islamic Finance Forum will provide you with unrivalled exposure to senior key decision makers. The International Islamic Finance Forum is the premier networking event for the Islamic Financial sector.






Featuring an information packed agenda, saturated with expert speakers from around the globe, can your organisation afford to miss out on the level of exposure which IIFF will offer you?

We will tailor specific sponsorship and exhibition packages to promote your message to the right-people who will ensure the growth of your business now, and in the future.

For more information on remaining opportunities please contact: **Angela McGlinchey** on +971 4 3512777 ext, 106 or e-mail [angela@iirgulf.com](mailto:angela@iirgulf.com)

# The International Islamic Finance Forum

## FIVE EASY WAYS TO REGISTER

-  Dubai 971-4-3528400
-  Dubai 971-4-3518604
-  Dubai IIR Holdings Ltd.  
PO Box 21743, Dubai, United Arab Emirates
-  Bahrain GCS/IIR Holdings Ltd.  
P O Box 13977, Muharraq, State Of Bahrain
-  Dubai register@iirgulf.com
-  Dubai www.iiff.net

**WHERE?** **Dusit Hotel, Dubai**  
Tel: 971-4-3433333 Fax: 971-4-3434222

**WHEN?** **17th - 19th March 2002**

**HOW MUCH?** **US\$ 2,495 / Dhs 9,157**

**Special concessionary rate for bona fide academics and scholars. Contact IIR for further information.**

*Fees include documentation, luncheon, refreshments and a certificate of attendance.*

## HOTEL RESERVATION DETAILS

**The Dusit Hotel, Dubai**  
Tel: 971-4-3433333 Fax: 971-4-3434222  
A discounted room rate is available for IIR delegates.  
Please contact the hotel directly to make your reservation

## PAYMENTS

Please tick if you would like to pay by Visa, Mastercard or American Express. A confirmation letter and invoice will be sent upon receipt of your registration. Please note that full payment must be received prior to the event. Only those delegates whose fees have been paid in full will be admitted to the event. You can pay by company cheques or bankers draft in Dirhams or US\$. Please note that all US cheques and draft should be drawn on a New York bank and an extra amount of US\$ 6 per payment should be added to cover bank clearing charges. **All payments should be in favour of IIR Holdings Ltd.**

## CANCELLATION

If you are unable to attend, a substitute delegate will be very welcome in your place. If this is not suitable, a \$200 service charge will be payable. Registrations cancelled less than 7 days before the event must be paid in full.

## AVOID VISA DELAYS – BOOK NOW

Delegates requiring visas should contact the hotel they wish to stay at directly, as soon as possible. Visas for non-GCC nationals may take several weeks to process.

*Due to unforeseen circumstances, the programme may change and IIR reserves the right to alter the Venue and/or Speakers.*

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(for additional delegates please photocopy this form)

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Position \_\_\_\_\_

Department \_\_\_\_\_

**2** Name (Mr/Ms) \_\_\_\_\_

Position \_\_\_\_\_

Department \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_ ZIP Code \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Approving Manager \_\_\_\_\_

Position \_\_\_\_\_

Department \_\_\_\_\_

Training Manager \_\_\_\_\_

Position \_\_\_\_\_

Department \_\_\_\_\_

### Number of employees at your site:

0 - 49  50 - 249  250 - 499  500 - 999  1000+

Please indicate the nature of your business: Public Sector  Financial

Retailing  Distribution  Services  Technology  Construction

Oil & Gas/Chemical  Utilities  Manufacturing

Other (Please specify) \_\_\_\_\_

**FUTURE EVENTS:** Please send me details of any relevant future IIR events

BY MAIL  BY E-MAIL AT \_\_\_\_\_

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# DOW JONES Indexes

## A Global Islamic Focus

The Dow Jones Islamic Market Indexes were created for people who wish to invest according to Islamic investment guidelines. The indexes track Shari'ah compliant stocks from around the world, providing Islamic investors with comprehensive tools based on a truly global investing perspective.

Included in the Islamic Market family of index is the broad DJ Islamic Market Index (DJIM-Global) with 1,600 plus companies with market cap of \$9 trillion, from which about 29 Islamic indexes have been created covering all regions, almost all economic sectors, and size breakdown (large, medium and small).

Special care is taken to ensure that all securities selected for the Dow Jones Islamic Market Indexes are acceptable under Shari'ah Law. To this end, a Shari'ah Board of Islamic scholars has been created to counsel Dow Jones on matters relating to the Shari'ah compliance of the indexes' eligible components.



## About iHilal Financial Services

Partnering with leading global product providers, iHilal.com strives to provide customers access to a "best-of-breed" choice of Islamic financial products and services. We aim to introduce transparency and facilitate the way Islamic financial products are transacted today. Our main aim is Islamic Wealth Creation for the Muslim individual.

iHilal Financial Services is regulated in the United States by the Securities Exchange Commission and National Association of Securities Dealers, Inc. (NASD), in the United Kingdom by the Financial Services Authority (FSA) and in Guernsey by the Guernsey Financial Services Commission.

### Corporate Solutions

The iHilal B2B Co-branded Solution is designed to meet the needs of financial institutions seeking a cost effective and successful entry into the Islamic financial space.

The iHilal Portfolio Management Solution is developed and designed for Independent Financial Advisors (IFA's) and banks.







Our solutions will allow financial institutions and advisors to expand their existing offering to customers seeking Islamic products and services while developing a new revenue source derived from a demonstrated demand for Islamic financial products.

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# The International Islamic Finance Forum

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**Reena Fernandez** **WEB D0632**

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Department \_\_\_\_\_

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Address \_\_\_\_\_

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Department \_\_\_\_\_

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The iHilal Portfolio Management Solution is developed and designed for Independent Financial Advisors (IFA's) and banks.

Our solutions will allow financial institutions and advisors to expand their existing offering to customers seeking Islamic products and services while developing a new revenue source derived from a demonstrated demand for Islamic financial products.

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