

# Who are the ASDW?

## **The Association of Small Direct WineMerchants**

(ASDW) was formed, as the name implies, by a group of British independent small wine merchants directly selling to the general public and hospitality trade via mail order and the internet.

Essentially ASDW is peopled by small businesses run by real people.

There are currently 17 members each of which is passionate and knowledgeable about wine. We offer customers a specifically selected, interesting and often exclusive range of wines at very reasonable prices. The British public are well served by supermarkets at the very low end of the price range but it is becoming increasingly more difficult to find quality wines as big brand names dominate high street

shops and supermarkets.

Our ranges of wine are selected from all over the world and the virtues of quality, taste and flavour always take precedence over brands

and mass production. The wines on offer are

often from small growers and family run wineries where tradition and quality really matter.

Our customers enjoy our relaxed, unbiased and professional opinion and the convenience of discussing their requirements via email and telephone at their leisure free of the shackles of shop opening hours.

Members follow a strict code of practice and use the latest technology to ensure that your internet or mail order shopping experience is pleasurable and safe.

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## **Membership as at 24th April 2006**

### **Henry Speer, Champers Limited**

[www.champers.net](http://www.champers.net)

Champers specialise in champagne, particularly personalised label champagne for corporate brands and social events. They also supply the range of Champagne du Mont Hauban, and a range of half bottles

### **Krystyna and Jim Monks, Decanter Wines**

[www.decanterwines.co.uk](http://www.decanterwines.co.uk)

Independent specialist importers of Rioja and other quality wine from Spain

### **Mike & Pat Robertson, Devigne Wines**

[www.devignewines.co.uk](http://www.devignewines.co.uk)

Devigne Wines are specialists in Rosé, Méthode Traditionnelle (Champenoise) & wines from Gaillac, the Jura and the Languedoc

### **David Riach, F & F B Wines**

F&FB Wines specialises in internationally recognised red wines from Tuscany, holding stocks of mature vintages from the 80s onwards. Sales are by mail order or collection by arrangement

### **Stefan Reynolds, Field & Vine Limited**

[www.fieldandvine.co.uk](http://www.fieldandvine.co.uk)

Field & Vine provides both private and corporate customers with specially chosen, interesting and hugely drinkable wines from producers who are passionate about wine and really care about what they produce

### **Roger Leech, Fine Wine List Ltd**

[www.finewinelist.net](http://www.finewinelist.net)

Fine, rare and mature wines for the collector, connoisseur and amateur. Small lots and mixed cases our speciality: more than 1,000 wines listed, particularly from Bordeaux, Rhone & Australia

### **John Dickinson, French Regional Wines**

[www.french-regional-wines.co.uk](http://www.french-regional-wines.co.uk)

As the name implies specialists in French regional wines not available in supermarkets and the multiples

### **John Hattam & Andy Clarke, H C Wines**

[www.hcwines.co.uk](http://www.hcwines.co.uk)

H C Wines imports a range of interesting, individual and affordable wines with a special emphasis on south-west France. We also conduct tailored tastings for a wide variety of clients

### **Leon Stolarski, Leon Stolarski Fine Wines**

[www.lsfineswines.co.uk](http://www.lsfineswines.co.uk)

New classics from Languedoc, Roussillon and southern Rhone. An impressive range of red, white, sparkling, dessert and fortified wines from some of the best producers these regions have to offer

### **Nick Dobson, Nick Dobson Wines**

[www.nickdobsonwines.co.uk](http://www.nickdobsonwines.co.uk)

Specialist importer offering the widest selections of Swiss and Austrian wines in the UK, including a particularly impressive range of Austrian Dessert wines. Also one of the UK's leading specialists in wines from small estates in Southern Burgundy (Beaujolais, Mâconnais, Côte Chalonnaise) and Germany (mainly Mosel)

### **Geoff Ponter & Annalisa Baj, Amordivino Ltd**

[www.amordivino.co.uk](http://www.amordivino.co.uk)

Amordivino wines present to you the best wines that Italy has to offer. An enormous range of interesting and exciting Italian wines, many of which are not normally available outside the top London restaurants

### **Paul Havers, PMH Wines Ltd**

[www.pmhwinest.co.uk](http://www.pmhwinest.co.uk)

PMH Wines are an Independent Wine Merchant offering traditional services, ranging from En Primeur offers all the way through to cellaring of our customers wine

### **Nick Willcocks, Step Up Wines**

[www.stepupwines.co.uk](http://www.stepupwines.co.uk)

Step Up Wines Limited are specialists in offering wines hand crafted by small, dynamic producers. By setting up exclusive partnerships with the Vineyards we aim to bring you wines that you will not find elsewhere

### **James Bercovici, The Big Red Wine Company**

[www.bigredwine.co.uk](http://www.bigredwine.co.uk)

BRW imports wines from leading estates throughout France with a special focus on the Southern Rhône Valley. Quality, value and helpful, friendly service are its aims

### **Nicholas Dunning, The Boutique Wine Company**

[www.boutiquewinecompany.co.uk](http://www.boutiquewinecompany.co.uk)

The Boutique Wine Company is the exclusive importer of a range of small, Australian wineries. Emphasis is on quality and a broad mix of regions and styles

### **Bill Laverick, Vinpromo**

[www.vinpromo.co.uk](http://www.vinpromo.co.uk)

Vinpromo has a range of some 80 wines. Sourcing wines principally from international companies who do not generally deal with the multiples, the list has a strong Latin focus

### **Susan Weerts, Windsor Wines**

[www.southafricawines.co.uk](http://www.southafricawines.co.uk)

Windsor Wines Limited manages the South Africa Wines website. Selling quality South African wine to the UK from all the great wine Cape wine estates

### **Warren Edwardes, Wine for Spice**

[www.wineforspice.com](http://www.wineforspice.com)

Wine for Spice's naturally semi-sparkling wines Very Dry Viceroy White, Quite Dry Raja Rosé and Off Dry Rani Gold, are cool refreshingly sparkling, fresh & fruity wines to accompany curries and spicy food

## **CONTACTS**

ASDW Chairman: Warren Edwardes [chairman@asdw.org.uk](mailto:chairman@asdw.org.uk)  
ASDW Secretary: Nick Dobson [secretary@asdw.org.uk](mailto:secretary@asdw.org.uk)